

Please mark what you are willing to do in order to get your offer accepted.

Willing Will Not

		Willing to Do	Will Consider	Not Willing			Willing to Do	Not Willing
1)	Waiving appraisal contingency				8)	Buyer paying seller closing cost expenses, i.e., seller taxes as a lump		
	a) Come up with additional cash to cover spread between purchase price and appraisal					sum or itemized expense		
					9)	Paying pre-determined amount above appraised amount, regardless		
	b) Pay higher mortgage insurance premium based on percentage of				>	of sales price		
2)	loan-to-value Free rent back up to 59 days				10)	Willing to take conventional financing, even if VA or FHA is a better deal		
3)	Waiving some/all inspections				11)	Increased downpayment		
	a) No inspections				12)	Large earnest money deposit with non-refundable increased down		
	b) Inspections for info purpose only					payment size		
	c) Standard inspection and cap the dollar amount of repair you would ask the seller				13)	Cash offer with a cash-out refinance to follow after closing		
					14)	Noncontingent on sale of current property		
4)	Using seller selected title company				15)	Pre-offer inspection so that you can		
5)	Escalation clauses with extremely high ceiling or none				13)	waive all inspections in your offer		
					16)	Shorten time frame for contingencie	s	
6) E	Buyer paying agent commissions				17)	Provide lender all necessary information for full underwrite on To		
,,	Buyer paying gap between appraisal and purchase price if appraisal					Be-Determined Property		
	comes in low				18)	Commitment to use local banks only for Pre-Approval letters	′	



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